

10 *Years* Juris  
Corp

advocates & solicitors

# Juris Corp: The Firm

## About Us

Juris Corp is a full service law firm founded in the year 2000 by H. Jayesh and is now in its **10<sup>th</sup> year**. The Firm specialises in Banking & Finance, Joint Ventures, Foreign Investments into India, Private Equity, Bankruptcy and Restructuring, Cross-border M&A, Insurance, Dispute Resolution and International Arbitration.

## Our Objective

To provide unbiased and unmatched legal services in all areas of practice. To be **the Preferred Law Firm** for our clients and take that relationship forward by making ourselves deserving enough to be their advisors and not just a law firm for their various deals.

## The Advantage at Juris Corp

The Firm is set up on the **professional firm** format and not as a family run law firm. Since its inception it was driven with the view that when the Indian legal sector liberalises, Indian firms would have to match global standards and competition, and it is therefore vital to run the firm as a professional organisation. The Firm believes in a multi-disciplinary approach and has in its midst a Chartered Financial Analyst, a Chartered Accountant and a few Company Secretary(ies) in addition to each of them being attorneys.

According to our clients, what works in our favour is our ability to **“think ahead of the client”**. We are known to **“act in the best interests of our clients”** and **work on bringing down unnecessary or avoidable legal costs through innovation and forward thinking**.

**For a firm our size, we are humbled by the fact that year on year some of the best names in the globe have chosen us to act for the largest and complex transactions in those areas in India.** We thank our clients for entrusting us with such major responsibilities and we intend to continue to give our clients reasons to repose confidence in us.

## **Confidentiality and Conflict Issues**

All measures to ensure complete confidentiality of information are taken and adhered to with strictness at the Firm.

Here at Juris Corp, we strictly adhere to the conflict issue policy, and have never acted for conflicting parties (though we have acted and do act for more than one creditor of the same debtor). We make sure we do a thorough check before we take on any new client or deal.

## **Areas of Specialisation**

**Bankruptcy & Corporate Restructuring**

**Banking & Finance**

**Competition Law**

**Corporate & Commercial**

**Direct Taxation**

**Dispute Resolution**

**Energy & Infrastructure**

**Information Technology**

**Intellectual Property Rights**

**Insurance**

**International Arbitration**

**Mergers & Acquisitions**

**Project Finance**

**Property & Real Estate**

# **Juris Corp : The Team**

## **Associates**

The Firm is manned by highly skilled and trained legal professionals who have acquired their legal degrees from eminent law schools from India and abroad backed up with exposures and experiences in both Indian and International environments. The associates are a group of young, committed and extremely dedicated attorneys who are reputed to have excellent knowledge and experience in their fields of practice.

## **Partners & Of Counsels**

Innovating and reaching breakthroughs in deals is a sort of a forte of the partners and of counsels at Juris Corp. Their talent and experience is many a time used in drafting and reviewing important legislations and bills. They have all achieved credibility and reputation in the market place for their knowledge. They have been invited to lecture law graduates in their fields of interest, write various articles, speak at mega conferences and seminars and author books.

## **The Management**

The Management at the Firm ensures smooth and efficient functioning of the Firm, while at the same time providing opportunities and avenues to its members to grow and learn. It promotes secondments, sabbaticals, leadership development, corporate training, seminar and conference participation amongst a host of other activities.

## **Knowledge Management**

The Firm can boast of having an updated Knowledge Management database and has a culture of sharing knowledge, a key component of knowledge management. The Knowledge Management is headed by an Attorney having significant years of experience and now runs the Knowledge Management on a full time basis.

## **Corporate Communications and Client services**

The Firm has a separate corporate communications and client servicing team to ensure that these two fields are given the right importance and resources and any issues related to them are handled professionally.

# Juris Corp : Important clients & mandates

(purely illustrative)

Juris Corp is the Indian legal advisors to the International Swaps Derivatives Association (ISDA) as well as the legal advisor to the Fixed Income Money Market and Derivatives Association of India (FIMMDA). Juris Corp also advises the International Capital Markets Association (ICMA) and the Securities Industry and Financial Markets Association (SIFMA) on netting and related issues under Indian law.

Few Significant Assignments/Transactions/Deals by Juris Corp which are in the public domain:

- § Advised and assisted *Morgan Stanley* in simultaneously buying out their JV Partner in the brokerage business and selling their stake to their JV Partner in the merchant banking business (including subsidiary entities). The transaction size was **USD 465 million**. It involved a clean split between the JV partners involving four companies such that Morgan Stanley effectively continued to have a seamless presence in merchant banking even though it was being bought out from the merchant banking JV (various regulatory approvals including from the Foreign Investment Promotion Board, the Reserve Bank of India and Securities Exchange Board of India were required for achieving the same).
  
- § Juris Corp acted as the lead counsel for a real estate transaction, which was one of the **most innovative transactions** in 2008. The transaction size was **USD 400 million** and is the **single largest real estate transaction till date**. The deal was structured to achieve the Investor's objective; i.e., to ensure funds are used in a particular manner and to ensure that till the time the investors stay invested, the assets are a multiple of investment made. This was achieved by structuring a pass through investment onshore and documenting effective control over such investment and the asset cover. Structuring the entire deal included advising our client on cross-border legal and regulatory issues pertaining to foreign direct investment in the real estate sector through a synthetic equity structure, undertaking extensive corporate due diligence on the Indian companies and property and title due diligence on vast tracts of real property at different places in India. This transaction structure has **been now replicated in the market for real estate and other sectors also and in a way this innovation has been a trendsetter in the market**.

- § ***For the first time in the Indian judicial system there has been an authoritative pronouncement on the issues relating to derivatives. This was achieved due to active involvement of our Firm which represented the bank in the dispute. The Madras High Court upheld the legality of the derivative transactions and in doing so affirmed the underlying principles of law governing such transactions. This judgment has also negated all the defences raised by the counterparty i.e., the transaction was a wager, contravened the provisions of the relevant statute, was in breach of fiduciary duty of the bank and contravened the public policy of India. The High Court also permitted the bank to initiate appropriate proceedings before the fast track forum to recover its dues from the counterparty.***
- § ***Acted as transaction legal counsel to *Tata Motors Finance Limited* and *Tata Motors Limited* for securitisation transactions aggregately to approximately *USD 910 Million & USD 420 Million* respectively.***
- § ***Advised *J P Morgan Securities India Pvt. Ltd.* and *Morgan Stanley* as legal counsel for setting up and launching their structured products programme in India.***

## **Juris Corp : Not Just a Law Firm**

Juris Corp is not just a plain vanilla law firm but plays a pivotal role in changing mindsets and improving situations. The Firm believes in being innovative rather than just following archaic modes of working and set patterns in India.

Juris Corp has been able to break the popular myth in India that you need to be an old and large firm to acquire the mega mandates. We at our size and age, are privileged to have worked on some of the best and biggest deals and with the best names in the industry. We thrive on quality and winning the clients' trust.

### **Corporate Social Responsibility and Pro bono Work**

The Firm believes it has a professional responsibility towards supporting noble causes such as free legal aid, charity to chosen organisations, sponsoring of education, NGOs, etc.

The Firm chooses to commission hand made greetings each year made by local artists in rural areas which promotes lesser known form of painting including on '*palm leaf*' and '*tussar silk*'.

### **Foreign Lawyer's Programme**

The firm plans to introduce the Foreign Lawyer's Programme to promote the exchange of international and Indian legal aptitude, knowledge, learning, style of working and mutual development. We wish to encourage foreign attorneys to apply to our firm for getting first hand experience of working at Juris Corp and gaining a fair understanding of the Indian legal system.

### **Training & Development**

The Firm regularly deutes its Personnel for various Seminars/Conferences/Workshops to further enhance their skills and knowledge in their areas of expertise. The Firm encourages career development opportunities for its Professionals and plays an active role in mentoring and providing career development guidance, corporate training, secondments etc. We also scout for good fresh talent from reputed and remarkable law schools and colleges in India through our recruitment programme.

## **Media**

The members at the Firm regularly contribute to leading law journals, magazines, newspapers, etc. in the form of expert articles and opinions and have very often been sought-after for their views on issues of interest by the local and international media. Many partners have even authored books and handbooks on their respective practice areas. They are regularly invited as speakers for various reputed international conferences.

## **JURIS CORP'S – GLOBAL RECOGNITION**

### **AWARDS**

- The Firm has been recognised as one of the top law firms in India for Banking & Finance and Securitisation and Structured Finance by India Business Law Journal's 2009 "Indian Law Firm Awards"
- The Firm has been recognised as the Winner in the Infrastructure and Real Estate category by EUROMONEY's "Asialaw India Awards 2009"

### **RANKINGS AND RECOGNITION**

Juris Corp has been consistently ranked in the top tiers over the years in the Banking, Finance, Capital Markets and Corporate, M&A practice areas in the following:

**CHAMBERS & PARTNERS GLOBAL**

**CHAMBERS & PARTNERS ASIA**

**IFLR 1000**

**LEGAL 500**

**ASIALAW**

**INDIA BUSINESS LAW JOURNAL**

Our efforts are also appreciated and rewarded by the feedback of our clients consistently given to global market research organisations.

"Always willing to go the extra mile"

- Legal 500

"Juris Corp has crafted a unique niche, offering the full spectrum of legal services"

- Indian Business Law Journal

**“Clients praise its work in a number of areas”**

***“An excellent firm for advice related to structured products and derivatives – among the best.”***

The firm's ***“fast, accurate and knowledgeable lawyers”*** win praise, with clients confident to ***“entrust them with the most challenging and complex work.”*** The firm is known for its ***“outstanding knowledge of derivatives,”*** and the team is frequently instructed on disputes relating to this area.

**– Chambers & Partners**

**Juris Corp is “the pick of the lot on structured work”**

One recent client describes “an excellent experience” with the firm, saying: “What I liked about their work was an absolute transparency of positions they took on legal issues. They left the final decision up to us but I don't think they ever compromised in terms of highlighting risks that were emanating from the structure.

Another client adds: “I appreciate that Juris Corp knows to keep quiet. They are highly discreet about transactions.”

**– IFLR1000**

## NOTES

**For any queries / information regarding the Firm kindly contact:**

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